

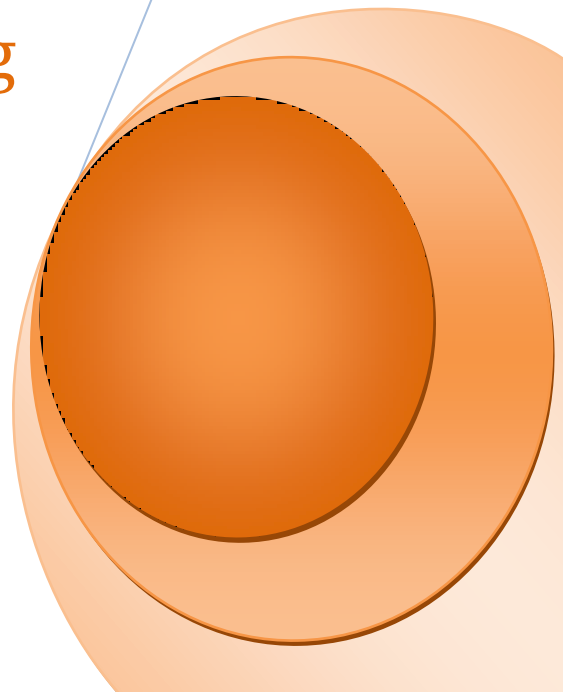
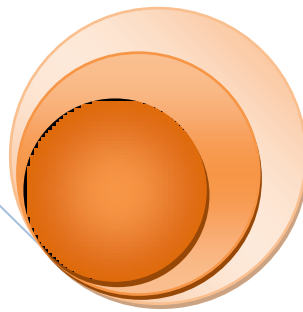
APAW

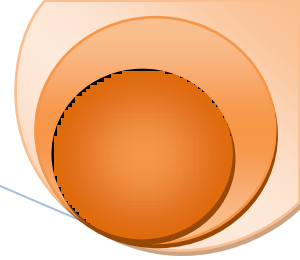


We find, connect & engage with buyers, suppliers, manufacturers, exporters and importers

Procurement & Warehousing Made Simple

Procurement & Purchasing Agents - Industrial/Engineering Distributors - Warehousing





INTRODUCTION

Ausworld Procurement & Warehousing (APAW) is a Queensland owned and grown business with our principal office based in Logan, located between Brisbane and the Gold Coast. APAW thrives to bring about nothing but the best of what it is committed to

At APAW, we are committed to serving a wide reach of customers nationally and internationally, by providing off-site procurement or purchasing services to businesses (and/or their procurement team) to build competitive opportunities and to inflate their growth.

We go beyond the tactical supply-chain traditional functions, devising ingenious procurement techniques and aiding businesses to be one-step ahead of their competitors

APAW has and will continue to, form strategic alliances with suppliers of raw materials and OEM's in striving to become a world leader in the provision of innovative procurement methodology and product supply providing customers "value for money"

Entrusting our highly experienced team of procurement specialists to care for your lower to middle end procurement activities and "Low Value Items" will alleviate the overburden imposed on your procurement team allowing them to concentrate on other areas such as reducing expenditures and cost savings.

We do not source commodities from overseas just because it is cheaper; we source commodities based on quality and "value for money"

SERVICES

Procurement Agents;

At APAW, our team integrates with yours in strategically selecting and purchasing goods and/or services that are vital to your organisation

We purchase commodities for and on behalf of our customers by sourcing and screening information about the commodities, prices, and suppliers. We manage this by utilising data history to forecast the demand of different merchandise. We also make sure that the supply of the commodities is sustained and readily available in various sections within a company

Whilst we strongly support local Australian manufactured commodities, however, boundary lines, countries or regions do not confine our services as such. We source commodities and materials from anywhere in Australia or the world; taking on the demands of our customers to the letter is our foremost goal

APAW



PH: +61 7 3305 1901 Fax: +61 7 3112 6119
Unit 4 / 116 Compton Rd. Woodridge QLD 4114
E: procurement@ausworld.com.au
W: www.apaw.com.au



SERVICES Cont.

Tendering services:

Our team offers over 30 years of experience in all facets of tendering for Major Capital Equipment and/or Services across many industries.

We can act on your behalf to seek out and negotiate the best commercial arrangement for your Scope of Work securing favourable Terms and Conditions that are the right fit for your business.

We can on your behalf manage;

- Expressions of Interest,
- Pre Tender Conditioning,
- Site Inspections,
- Scope of Work Evaluations,
- Terms and Conditions Negotiations,
- Commercial Terms - Lump Sum,
- Reimbursable Cost,
- Progress Payments.
- Security/Risk Minimisation
- Liquidated Damages,
- Parent Company Guarantee's,
- Bank Guarantee's,
- Warranty Retentions

Purchasing Agents:

As Purchasing Agents, also known as 3rd Party Purchasing Agents, we are devoted to assisting customers with their day to day purchasing needs, including those one off purchases (also knows as Spot Order), of commodities and services, from sourcing, expedite and deliver on time.

With this service customers can avoid having to set up trade accounts with suppliers that are never to be used ever again.

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Warehousing Services (coming in early 2017):

APAW provides extensive warehousing services including one-of-a-kind warehouse management software that makes it easy for customers, like never before, to store and control their stock. Customers can use APAW warehouse facility whichever way it best suits their interest. This could be as;

- Main store
- Sub-store or
- 3PL

Our flexible approach towards warehousing needs proffers the customers enjoy scalable storage costs and variable capacity based on the seasonality or organic growth of their commercial enterprise.

Using our warehouse facility to store, manage and call upon as required all your lower turnover items, will minimize your own storage costs and, of course reduce the delivery lead times so that the item(s) will be delivered to you when you need it.

We also assist with auctioneering of slow, dead, or difficult to sell stock.

Wholesale/Distribution/Logistics Services:

At APAW we like to think our wholesale/distribution service is second to none, with a well-organised distributorship of various industrial/engineering commodities throughout the nation and overseas.

We provide wholesale supply of safety commodities, Epoxies, valves, pumps, hoses, sealants, gaskets, chemicals, and packing materials, just to cite a few.

We also deal in conveyor related commodities such as the manufacturing of rubber conveyor belts, repair kits, rollers and much more.

Our freight/logistic services can deliver commodities from/to anywhere in Australia and overseas, this includes custom clearance and full documentation for shipment.

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